# a simple approach to SOPHISTICATED INVESTING

Today's financial environment is changing more quickly than ever before. As the markets and financial products continue to evolve, more sophisticated investment strategies are required to capitalize on opportunities and manage risks. As a result, partnering with Innovator ETFs - the premier provider of Defined Outcome (Buffer) ETFs - allowed the creation of buffered strategies that seek to participate in upside potential while mitigating risk.

### **RISK MANAGEMENT**

why buffered ETFs?

Buffered strategies have been used by institutions for decades to hedge risk. These strategies have come to the forefront in a market environment where more traditional forms of risk management have proven challenging. The chart below compares the calendar-year returns of various asset classes. Adding Buffered ETFs can potentially add diversification and return to a portfolio when compared to traditional asset classes.

2019	2020	2021	2022	2023	2024
Large Cap Equities 31.49%	Large Cap Equities 18.40%	Real Estate 45.91%	Cash 1.52%	Large Cap Equities 26.29%	Large Cap Equities 25.02%
Real Estate 23.10%	Buffered U.S. Equities 8.09%	Large Cap Equities 28.71%	Buffered U.S. Equities -4.44%	Buffered U.S. Equities 18.54%	Buffered U.S. Equities 14.11%
Buffered U.S. Equities 14.95%	U.S. Bonds 7.51%	Buffered U.S. Equities 6.20%	U.S. Bonds -13.01%	Real Estate 13.96%	Real Estate 8.10%
U.S. Bonds 8.72%	Cash 0.54%	Cash 0.04%	Large Cap Equities -18.11%	U.S. Bonds 5.53%	Cash 5.32%
Cash 2.21%	Real Estate -11.20%	U.S. Bonds -1.54%	Real Estate -25.96%	Cash 5.14%	U.S. Bonds 1.25%

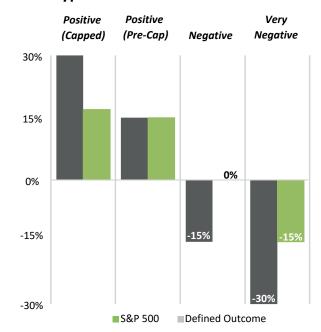
Past performance may not be indicative of future results. Indexes are not available for direct investment. See next page for additional information.

### HOW DO THEY WORK?

defining an outcome: example 15% U.S. Equity Buffer

A Defined Outcome Buffered U.S. Equity strategy seeks to provide upside exposure to the U.S. Equity market, with a built-in buffer against losses over a 12-month outcome period:

### **Hypothetical Market Scenario Chart**



### TYPES OF BUFFERS

a blended combination

A diversified portfolio of buffered ETFs based on a variety of indices and downside caps can provide broader exposure and protection in a global market.

#### **U.S. Equity Index**

<b>-9% Buffer</b>		<b>-15% Buffer</b>	<b>-20% Buffer</b>
(1 YR)		(1 YR)	(1 QTR)
	Small Cap Index	EAFE Index	Emerging MKTS Index
	<b>-15% Buffer</b>	<b>-15% Buffer</b>	<b>-15% Buffer</b>
	(1 YR)	(1 YR)	(1 YR)

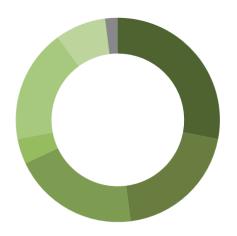
### Buy/HoldPLUS® Buffered 60

Innovator Defined Wealth Shield ETF Quarterly 20% Target Buffer	18.00%
■ Innovator U.S. Equity Buffer  Annual 9% Target Buffer	12.00%
■ Innovator U.S. Equity Power Buffer  Annual 15% Target Buffer	12.00%
Innovator U.S. Small Cap Power Buffer  Annual 15% Target Buffer	2.00%
Innovator International Developed Power Buffer Annual 15% Target Buffer	10.00%
■ Innovator Emerging Markets Power Buffer  Annual 15% Target Buffer	4.00%
■ iShares Core S&P Midcap ETF	12.00%
■ iShares Core S&P Small-Cap ETF	9.00%
Schwab US Large-Cap ETF	6.00%
■ Vanguard Real Estate ETF	5.00%
■ Vanguard Total INTL Stock	8.00%
U.S. Dollar	2.00%

### IN PARTNERSHIP WITH: INNOVATOR

Large cap equities are measured by the S&P 500 Index. Real estate is measured by the DJ US Select REIT Index. Buffered U.S. equities are measured by the Cboe S&P 500 15% Buffer Protect Index January Series. U.S. bonds are measured by the Bloomberg US Aggregate Bond Index. Cash is measured by the Bloomberg US Treasury Bill: 1-3 Months Index. Figures as of 12/31/2024. Buy/Hold Plus is a registered trademark of World Advisory Services, an SEC Registered Investment Adviser and Division of World Investments, Inc. Investment in a Buy/Hold Plus portfolio contains fees, these fees are in addition to any fees associated with the underlying funds. Investing involves risks. The investment return and principal value will fluctuate and shares when sold may be worth more or less than the original cost. Past performance is not a quarantee of future results. Since no one manager/investment program is suitable for all types of investors, this material is provided for informational purposes only. Your investment objectives, risk tolerance, and liquidity needs should be reviewed before introducing suitable investment programs. There is no assurance the portfolios will achieve their objectives. The risks associated with each fund are explained more fully in each fund's respective prospectus. Consider a fund's investment objectives, risk, charges, and expenses carefully before investing. The prospectus contains this and other information about the fund. Contact your advisor for a prospectus and read it carefully before investing. Buffered ETFs

## Buy/HoldPLUS® Buffered 100



	Innovator Defined Wealth Shield ETF  Quarterly 20% Target Buffer	28.00%
	Innovator U.S. Equity Buffer  Annual 9% Target Buffer	20.00%
	Innovator U.S. Equity Power Buffer  Annual 15% Target Buffer	20.00%
Ī	Innovator U.S. Small Cap Power Buffer  Annual 15% Target Buffer	4.00%
Ī	Innovator International Developed Power Buffer Annual 15% Target Buffer	18.00%
Ī	Innovator Emerging Markets Power Buffer Annual 15% Target Buffer	8.00%
	U.S. Dollar	2.00%

#### **BENEFITS OF THE ETF WRAPPER**

Cost-effective

Liquid Tax-efficient

No credit risk

» No lockups, no commissions,

no surrender fees

- Can be held indefinitely
- 1099 reporting
- Buy and sell on exchange

have characteristics unlike many other traditional investment products and may not be suitable for all investors. Buffered ETFs face numerous market trading risks, including active markets risk, authorized participation concentration risk, buffered loss risk, cap change risk, capped upside return risk, correlation risk, liquidity risk, management risk, market maker risk, market risk, non-diversification risk, operation risk, options risk, trading issues risk, upside participation risk and valuation risk. Buffered ETFs are designed to provide exposure to the price return of the Reference Asset via a basket of Flex Options. As a result, the ETFs are not expected to move directly in line with the Reference Asset during the interim period. Investors purchasing shares after an outcome period has begun may experience very different results than fund's investment objective. Initial outcome periods are based on the fund's inception date. Fund shareholders are subject to an upside return cap (the "Cap") that represents the maximum percentage return an investor can achieve from an investment in buffered ETFs for the Outcome Period, before fees and expenses. If the Outcome Period has begun and the Fund has increased in value to a level near to the Cap, an investor purchasing at that price has little or no ability to achieve gains but remains vulnerable to downside risks. Additionally, the Cap may rise or fall from one Outcome Period to the next. The Cap, and the Fund's position relative to it, should be considered before investing in the Fund.

